



WHO WE ARE AND WHAT WE DO

Our customers protect communities, power cities, move people, harness resources and save lives all over the world. We create and support their critical communications.

From our strong position as leaders in radio communication technology, we work hard to gain a deep understanding of the issues, problems, and day-to-day working environments our customers experience. That is how we deliver robust, fit-for-purpose products, exceptional customer service, and world class communication system performance.

Our LMR products and systems are designed and built by our people. We stand by their quality, integrating, testing and perfecting everything we sell. Our specialties include P25 (Phase 1 and Phase 2), DMR (Tier 2 and Tier 3), MPT-1327, Analog Conventional, and software to manage and monitor those radio networks.

We also recognize the increasing importance of business systems like dispatch, AVL, LTE, cellular, voice recorders, SCADA, and many more to come. We can integrate these diverse technologies to deliver stronger, simpler, and smarter critical communications.

FAST FACTS

Founded: 1969

Ownership: Private
(Charitable Foundation)

Global employees: 650+

CEO: Garry Diack

R&D spend: 15% per annum

Global offices:



Brisbane, **Australia**
 Christchurch, **New Zealand**
 Wellington, **New Zealand**
 Houston, **USA**
 Melbourne, **Australia**
Singapore
 Vienna, **Austria**
 São Paulo, **Brazil**

Founding member of the DMR
(Digital Mobile Radio) Association

Associate Member of the
Utilities Telecom Council

First Global Member of the
Professional Digital Trunking System
Industry Association, China

Funding of P25 Solutions
Centre, Sydney

Funding and oversight of Wireless
Research Centre, University of
Canterbury, New Zealand



WHAT WE BELIEVE

Our founder, Sir Angus Tait, famously said, “the best is yet to come”. This drives our innovation as we seek new ways to improve the lives of our customers.

We believe we can make the world a safer, better, and more efficient place. Across the world, in more than 150 countries, we work with public safety, utilities, mining, oil & gas, and transportation organizations to ensure their safety and increase their productivity.

OUR CORE VALUES

1) Commitment to listen: We know that one size does not fit all. So we listen to your unique needs and design solutions that enable clear communication, both now and in the future.

2) Courage to act: We push technology forward, innovating and experimenting to create communication solutions that exceed your expectations, but not your budget.

3) Integrity to deliver what we promise: We don’t hide behind contracts or charge hidden fees. We work hard to guarantee your satisfaction, then we stand beside you for the life of your network.

WHERE WE ARE

We support our customers around the world from regional bases that cover the Americas, Asia Pacific, Europe, Middle East, and Africa. Working alongside us is a global network of trusted partners, integrators and consultants that we’ve developed throughout the past four decades.

The hub of our global operations is in Christchurch, New Zealand and includes our principal design, engineering, and manufacturing facilities. Our campus sits at the hub of a network of suppliers and partners that fuels our local, regional and national economies.

HOW WE’RE STRUCTURED

Our ownership structure is a testament to our commitment to our customers. We have only one shareholder; a charitable foundation that shares our operating profits across three investment streams: research and development, regional reinvestment, and education.

This model means we are an independent, stable and long term presence in the industry, singularly focused on developing world class communication solutions.

In other words, we’re not for sale.

OPEN STANDARDS

Tait is committed to open standards. That means if you purchase from Tait, you will never get locked in to buying from us in the future. We believe in the power of choice for our customers, but we also believe you will value our products and services enough to stay with us.

We also offer choice through our multi-vendor solutions. By complementing our own products and services with applications and systems from our family of partners, we give our customers the best possible system, often saving them money.

TAIT TOUGH

Tait Tough is a term we love to use. Our portables have survived drowning, burning, and being run over by a tank. Tait mobile radio performance is second to none. Our base stations are well respected for their endurance and built-in redundancy. All of these things work together to create tough LMR networks.

When you choose Tait, you can rest assured that you’re investing in advanced, future-proof and resilient solutions that will be available when you need them most.